

# We are Randstad Inhouse Services. Solutions powering industry. We are driving procurement.

## Procurement

The procurement of a company's most valuable asset – its human capital – can be trying given the often competing objectives of building a productive workforce. Factors such as, controlling losses, minimizing compliance and safety risks, and overall cost containment are equally as imperative as the need to improve operational performance, maintain productivity levels, and drive strategic business goals.

Often, the key to success in the procurement of talent is in vendor selection. When it comes to overseeing a company's largest expense, building and maintaining a valuable, trusted vendor relationship is essential. At Randstad Inhouse Services (RIS), a division of Randstad, a \$20.87 billion global provider of HR services and the second largest staffing organization in the world, we are a trusted partner to hundreds of companies to meet their high volume staffing needs in logistics, manufacturing, warehouse, and contact center environments.

As such, we have a keen understanding of the objectives of the procurement function and how to deliver cost-effective staffing models and solutions to meet business goals:

## Delivering You a Higher Return on an Important Investment

At RIS, we understand the importance and scrutiny required for every dollar invested in today's landscape. That's why we partner with you to achieve both hard cost improvements and returns on your talent investment. We help organizations capture opportunities for improvement in:

### Hard Labor Cost and Expenses Savings:

- Reduce labor costs through more effective, scalable staffing models and processes
- Scheduling & adherence strategies to reduce overtime and absenteeism expenses
- Decreased turnover costs
- Reduced compliance, injury & accident-related costs

### Cost and Enterprise-Wide Returns:

- RIS on-site managers provide expert oversight of high volume, fluctuating staffing needs so that internal procurement can reduce time spent on requisition management, sourcing and onboarding.
- Reduced time-to-fill rate to help gain productivity levels faster
- Improved onboarding processes to reduce the time to contribution for new workers
- Higher quality, better fit talent through effective assessment, hiring and training processes

## Deep and Real-Time Reporting Capabilities to Facilitate Cost Control

Understanding and being able to calculate total corporate spend and opportunity costs of talent acquisition enables executives to articulate its significance to the overall corporate budget. RIS provides clients with unmatched reporting and metrics capabilities to ensure ongoing performance, delivery on agreed-upon SLAs, and control and oversight of the partnership directives.

## Significant Reduction in Workplace Liabilities

Substantial savings can be realized from mitigating risk, such as workplace safety and accidents to co-employment regulations. RIS has helped clients control losses in these areas through our worksite safety program and initiatives, reducing injury costs, worksite accidents and exposure to co-employment violations.

We know spend matters. That's why partnering with RIS to deliver best-in-class worksite practices is a decision that brings big benefit to your organization.

